





Definition and terminology











PROTOTYPE

A first, often fully functional, design or version of a construction.

TEST

Method for determining the characteristics of an object or idea. **Beta test, A/B-testing**, etc. are terms based on the same principle, but vary depending on industry or phase of development.

TESTING OPERATION

Testing operation
means that an object
is exposed to maximal
stress or pushing its
ability to its limits. May
vary from prototype
development to
refinement of
immaterial properties.

TESTBED

Unit, plant, platform or equipment to perform rigorous, transparent, and replicable tests of an idea or equipment. Preferably limiting the risks associated with a live test.

TEST FACILITY

Location or situation where objects and ideas may be tested under controlled conditions.

PILOT TEST

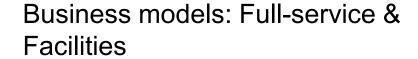
Refers to testing the developed project before a full scale launch. Often segments of the relevant population is involved, in a delimited part of the real environment.

INTERNATIONAL OUTLOOK

TEST & DEMONSTRATION

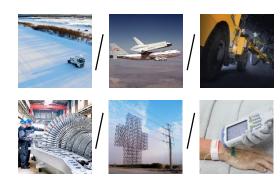
Competitors often offer limited services within a niche area





The most common business model amongst researched competitors is either full-service, meaning properties and machinery is adapted to a specific type of tests – or an open facility where customers bring their own test-equipment.

In the former case customers are limited by the high level of specialization and thus have a limited possibility to adapt and change the test site, where as in the latter the customer is only limited by their own capabilities.



Category: Clear niche

It is unusual for test operators to offer their services outside a specific category or industry. This means that the international competition, as a result of their business model, often are highly specialized within their respective niches. An immediate consequence of this is that the competition are often limited to a specific industry in one area.

Concept & Marketing – Generally on a low level

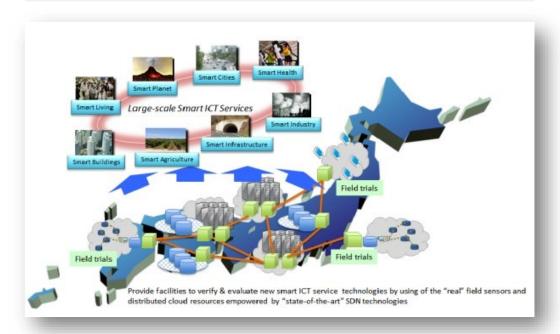
Average concept amongst researched test operators

Many of the researched organizations are badly conceptualized and packaged – it is generally hard to understand their offerings and whether they are open to other organizations.

The JOSE-Network at NICT is a relatively representative example of the average level regarding concept & content.

- Clear focus on the technical aspects
- Limited information about purpose
- Not clear where to find more information or how the purchasing process is structured
- Relatively poorly designed content
- Contact information is available, but generally "Information" emails rather than a specific receiver

JOSE is a network of sensors, databases and virtual machines meant to develop IoT technology all over Japan. NICT have established the network which are open to researchers to connect to.



jose-ops@ml.nict.go.jp

TEST & DEMONSTRATION IN THE NORTHERN PART OF SWEDEN (DEMO NORTH)

DEMO NORTH CLUSTER

Different industries have different main needs, even if many of them overlap. There are over 40 demo and test actors in the north, which can be clustered after their industry. Below are some of their most important assets and needs.

Space & Aviation

Natural resources

- Free airspace
- Large land areas
- Secluded environment for secretive tests
- Sparsely populated

Technologically advanced

- Educated labor force
- Research institutes and academia

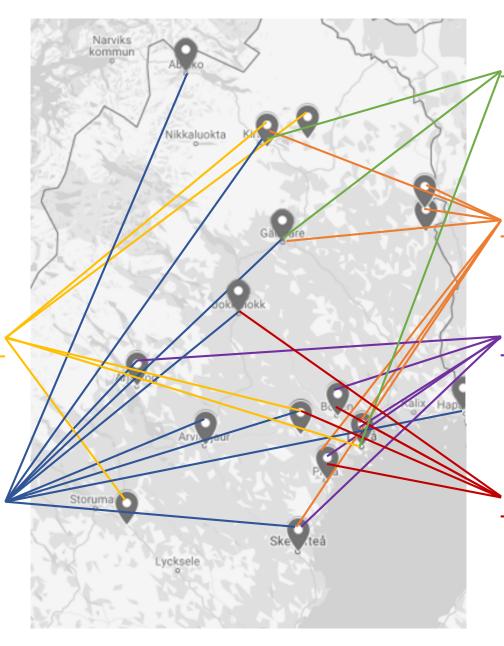
Vehicles & Transport

Natural resources

- · Winter roads & lakes
- Climate controlled halls
- Suitable land
- Secluded environment for secretive tests
- · Sparsely populated

Technologically advanced

- Experienced test-pilots
- High-tech data verification systems



Healthcare & Urban planning

Technologically advanced

- Educated labor force
- Urban environments
- Connection to domestic and international networks
- Population to carry out tests on

Materials

Natural resources

- Mineral and ore findings
- Renewable energy

Technologically advanced

- Proximity to relevant industries
- Large industrial customers
- Research institutes & academia

Natural resources

Energy

- Available renewable energy sources
- Fossil free energy sources
- Available residue products for bio-fuel production

Technologically advanced

- Infrastructure
- Research institutes and academia
- Large and medium sized customers
- Test & Demo Bio-refineries

Telecom & IT

Natural resources

- Access to abundant and renewable energy
- Cold climate
- Mix between sparsely populated and urban environments

Technologically advanced

- Educated labor force
- Research institutes and academia
- Population to carry our tests on
- Urban infrastructure (Hotel, conference centers)

ACTORS IN DEMO NORTH

Space & Aviation

•	Kiruna Flygplats	Kiruna	Facility
•	Esrange	Kiruna	Full service
•	Testsite Gunnarn Airport	Storuman	Facility

- North European Aerospace Test range Vidsel
- IRF
- LTU

• LTUS

Weigh in motion

Vehicles & Transport

•	Icemakers	Arejplog	Full service
•	Arctic Falls	Älvsbyn	Facility
•	Arctic Arc	Lappland	Full service
•	Rail test nordic	Skellefteå	Not active yet
•	Swedish Proving Ground	Olika platser	Facility/
	Association		Full service
•	Malmbanan	Abisko	Private
•	TrV Haparanda –	Haparanda	Private



Healthcare & Urban planning					
•	Testbädd Personcentrerad närsjukvård	Co operation in Norrbotten	Advisory		
•	Testbädd Aktivt och hälsosamt åldrande	Co operation in Norrbotten	Facilitation		
•	Testbädd Malmfälten	Gällivare & Kiruna	Full service		
Λ	Materials				
•	Arctic Tests Swerim (20-tal olika testbäddar)	Pajala Luleå	Facility Full service		
•	Prisma - Systemanalys och Processintegration	Luleå	Full service		
•	RISE	Luleå, Piteå	Full service		
E	nergy				
•	Future Eco	Boden	Facilitation/ Facility		
•	Facebook Data Center Energy Technology Center	Luleå Piteå	Facility Full service/ Facility		
•	Solar Test Bed (Sun Cold) Vindkraftscentrum	Piteå Piteå & Arjeplog	Experiment Full service		
•	Northvolt	Skellefteå	Full service		
7	elecom & IoT				
•	RISE SICS North Testbädd för digitalisering	Luleå Luleå	Full service Facility		

Luleå

Luleå

Facility

Full service

och IT-infrastruktur

Facebook

Mobilaris

Space & Aviation

ACTORS











CLIENT























Vehicles & Transport

ACTORS





















































DUNLOP TECH GmbH

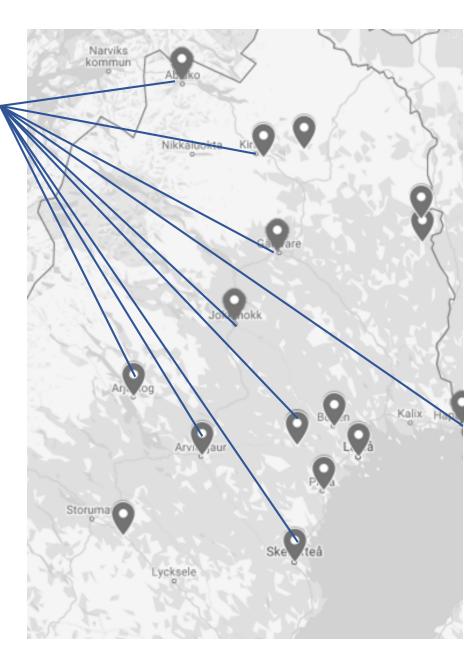


EvoBus









Healthcare & Urban planning













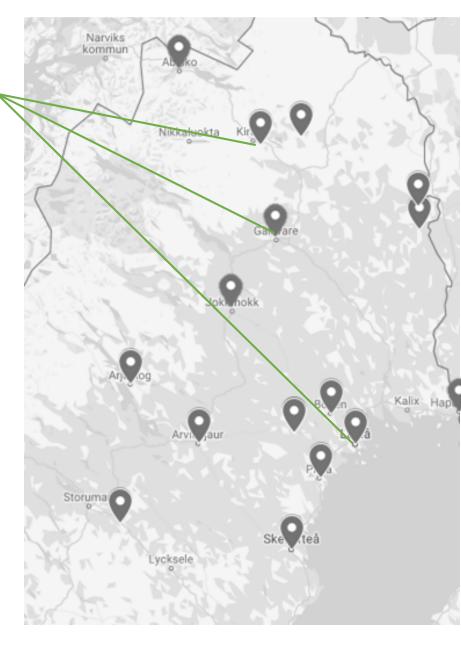












Mining & Metal

























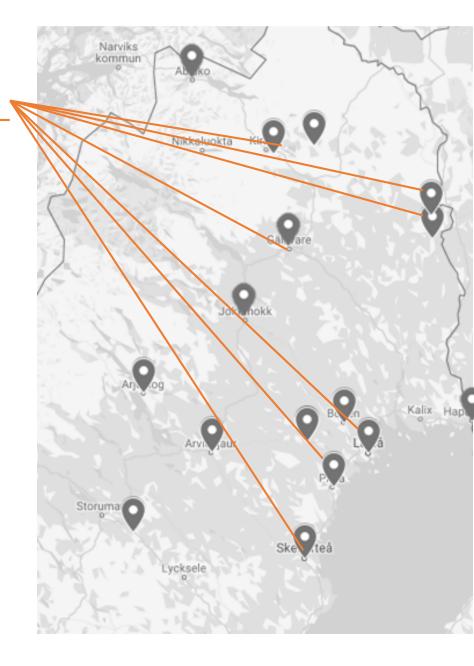












Energy





























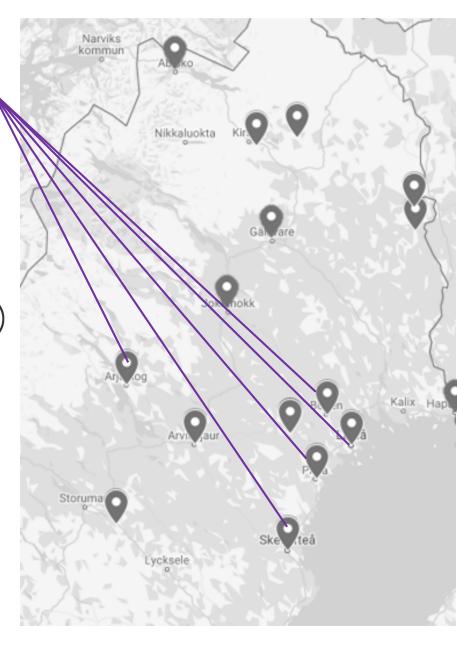












Telecom & IT



















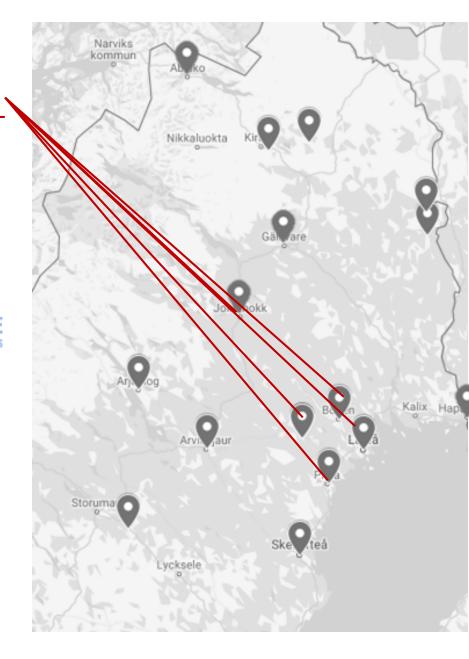




























Space and aviation tests require large areas, neutrality and technical competence









Large supply of minerals, biomass and green energy has laid the foundation for a substantial material industry











Transition to renewable energy requires tests in customized facilities













One of the worlds first test beds for 5G testbeds and a unique test facility for Al, edge, micro grids, and data centers are located in Northern Sweden



Healthcare and urban planning require a combination of governmental and private actors.













HITACHI











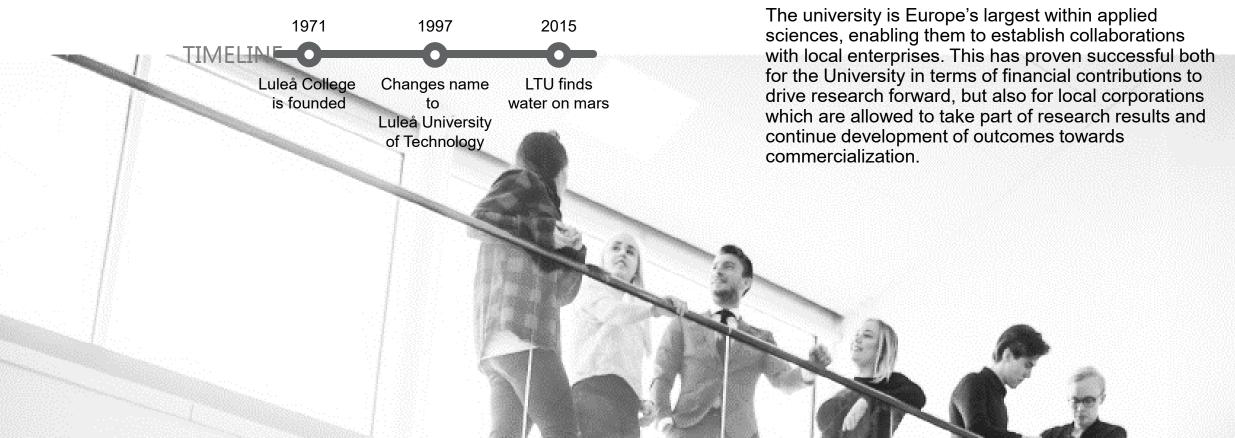




SOME OF THE INNOVATORS IN DEMO NORTH

LULEÅ UNIVERSITY OF TECHNOLOGY: FOUNDER OF THE REGIONS KNOWLEDGE

Luleå University of Technology (LTU) was founded in 1971, and has given its strong research focus ever since been a major contributor to the regions development, through attracting companies and supplying highly educated labor.



RISE SICS: LEADING RESEARCH & DEVELOPMENT WITHIN ICT

2002

Institutes

industry

1960

Swedish

starts to grow

research institutes clustered after

TIDCLINUE

2016

Innventia, SP &

Swedish ICT

becomes RISE

RISE SICS North is part of a collection of Swedish research institutes within a variety of areas known as RISE Research Institutes of Sweden AB.

SICS is specialized in communication and ICT technology, and has long been on the research frontier in areas such as AI, big data, cloud-technology, data

Through providing expertise, knowledge and experimentation opportunities to commercial corporations within the area, SICS North seeks to strengthen their customers' international competitiveness.

processing, datacenters and IoT.

RISE SICOMP: DEVELOPING THE PRODUCTS & COMPONENTS OF

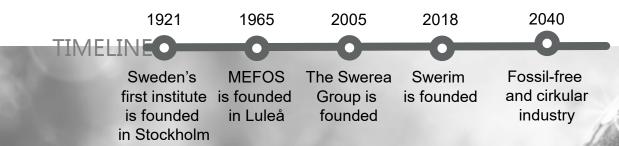
TOMORROW

1960 2002 2016 TIMELIA Swedish Institutes Innventia, SP & research institutes clustered after Swedish ICT starts to grow industry becomes RIS

RISE is a collection of Swedish research institutes within a variety of areas. One area of expertize is development and production of components in composite materials through SICOMP. Main focus has been aimed at research and commercialization of materials, processing and production.

RISE SICOMPs materials are used in a variety of industries, including space & aviation, vehicles, marine, and construction. The research institute has lately proven a crucial contributor to other industries in the region, including carbon fiber plastic for the electrification of the global vehicle fleet.

SWERIM: CREATING INDUSTRY BENEFIT



Swerim conducts needs-based industrial research and development concerning metals and their route from raw material to finished product. We wish to strengthen industrial competitiveness by enabling improved product quality, greater resource efficiency and more sustainable manufacturing processes. Our vision is a fossil-free and circular industry.

Swerim has unique leading-edge expertise, unique equipment for experimentation and unique test facilities. This means that our research can be applied practically in industry. In Luleå, for example, we have:

- A pilot plant for research in the use of hydrogen in industrial processes.
- Testbed for fluidized-bed technology enabling more efficient extraction of resources from raw materials and recycling of various kinds of waste.

We are driven by a desire to find innovative and applicable solutions. Our personal commitment guarantees benefit for industry.

HYBRIT: TOWARD FOSSIL-FREE STEEL.



HYBRIT is a joint venture between SSAB, LKAB and Vattenfall, started in 2016.

HYBRIT endeavors to revolutionize steel-making, by replacing coking coal, traditionally needed for ore-based steel making, with hydrogen. The result will be the world's first fossil-free steel-making technology, with virtually no carbon footprint by direct reduction via hydrogen.

During 2018, work started on the construction of a pilot plant for fossil-free steel production in Luleå, Sweden. The goal is to have a solution for fossil-free steel by 2035. If successful, HYBRIT means that together Sweden's CO2 emissions can be reduced by 10% and Finland's by 7%.

SUNPINE: RENEWABLE DIESEL.

2009 2010 2013 2014

TIMELINE

Plant First Company Plant profitable upgrade for new product

Sunpine are a world leading biorefinery, producing biofuels and other bio-products from residue products from the forestry industry.

Through synergies with the regions forestry, and utilizing the 100% renewable energy of the region, Sunpine are aiming to scaling up production of biofuel in a sustainable way.

By continuously investing in increased capacity, Sunpine seeks to demonstrate to the world that biofuel are scalable and indeed part of the future of sustainable transportation.



NORTHVOLT: NEXT GEN GREEN BATTERIES.



According to the IPCC, to keep global warming below 1.5 degrees, 100 million electric vehicles must be added to our roads globally by 2030. Northvolt, founded in 2016 by Tesla's formed VP Peter Carlsson, aims to produce the world's most environmentally friendly batteries.

Their mission is for their batteries to have the smallest possible carbon footprint and to be 100% recycled, in order to facilitate the world's transition to be powered by renewable energy.

While Tesla was first with large-scale manufacturing of lithium batteries, Northvolt are aiming to create the most sustainable large-scale manufacturing.

FACEBOOK: PAVING THE WAY FOR GREEN DATACENTERS.

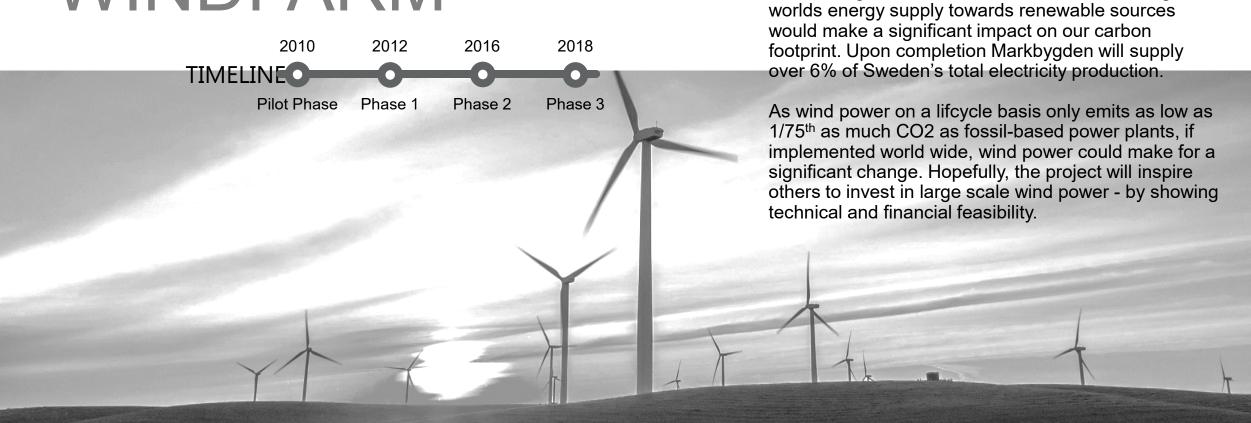
2011 2013 2015 2021 TIMELINE Decision Second Third First to place datacentre datacentre datacentre datacenters finalized finalized finalized in Luleå

In 2014, a study revealed that datacenters globally accounts for about 2% of the world's total greenhouse gas emissions. With data-traffic doubling every four years, this is expected to increase to 3.5% globally within a decade, surpassing the emissions from aviation.

In 2011, Facebook made the strategically important decision to locate their new datacenters in the Norrbotten region. Their decision to locate there was built on not only a business case, but also a sustainability case.

Since their establishment in Luleå, Facebook have continuously been using the location as a deployment region for new datacenter technology, with the ambition of making datacenters more sustainable and cost efficient. In doing so, they have started an industry displacement where not only tech giants are pondering over these questions, but also smaller actors.

MARKBYGDEN: LARGE SCALE WINDFARM



GE and Enercon are underway to raise a wind power

With electricity productions being one of the largest contributing industries to CO2 emissions, shifting the

one of the largest in Europe.

farm in Markbygden, Piteå that will upon completion be

MOBILARIS: DIGITALIZING INDUSTRY

1999 2000 2003 2013 TIMELINE Mobiliaris Worlds first Starts Mobilaris location based working Mining founded service platform with Intelligence safety

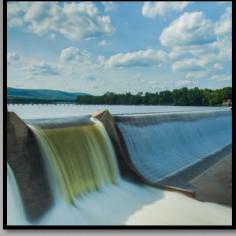
Mobilaris was founded in 1999 and did early show their ability to develop, implement and commercialize new innovations when they launched the worlds first location-based service platform one year after their foundation. Ever since, Mobilaris focus have been problems and efficiency losses that can be solved through implementation of digitalization. Their leading offer have been to digitalize corporation faster than their competitors have been able to.

Mobilari's has lately focused on mining and industry, two areas that account for a large share of our global CO2 emissions. In these industries, digitalization has the opportunity to significantly reduce CO2 emissions – why the quick implementation Mobilaris can offer is of great importance.



DEMO NORTHS ASSETS











VAST LAND AREAS

The regions vast and to large degree uninhabited areas opens up for demonstration and tests that require a lot of space, or need to be kept away from the publics curious eyes

GREEN ENERGY

With 100% renewable energy in the region, demonstration and test activities can be carried out without environmental impact, and to a great price due to low energy prices.

ARCTIC CLIMATE

To perform
demonstration and tests
in cold climate is
necessary to most
innovations and
products. The regions
climate allows for tests in
the cold during large
parts of the year.

"NO PROBLEM PEOPLE"

The people in the region have become famous for their solution-oriented style, always managing to work around problems. NASA have called the inhabitants "The no problem people" as a result.

Luleå University of Technology

Luleå University of Technology and local research institutes have proven a great asset for the demonstration and test industry in the region, following its dedication to applied research and contribution to the local labor force with highly educated individuals.

DIFFERENTIATING DEMONORTH



TEST/DEMO FOR INDUSTRIAL SCALE

"Time-to-market" is of highest importance to most businesses today. After practicing since the 60s in testing new products, the processes have been refined and are today quicker than in most other places around the world.



WIDTH AND DEPTH

There is no place in the world that hosts so many areas of demo/test. All this is supported by the society, applied research at the local university & research institutes, and access to renewable energy.



CLEAR BUSINESS CASE

All areas (vehicles, space/aviation, mining/metals, ICT, Urban planning) are expanding with more and more customers and actors each years.



PROVEN TRACK RECORD

That a single region can attract several of the most renowned brands in the world is impressive.

That very few are aware of this must change.



JOIN THE JOURNEY

Demo North will have the largest impact on global CO2 emissions in the world – as a result of efforts to reshape entire industries.

















BOSCH





Space and aviation tests require large areas, neutrality and technical competence









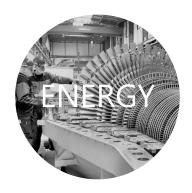
Large supply of minerals, biomass and green energy has laid the foundation for a substantial material industry











Transition to renewable energy requires tests in customized facilities



One of the worlds first test beds for 5G testbeds and a unique test facility for AI, edge, micro grids, and data centers are located in Northern Sweden



Healthcare and urban planning require a combination of governmental and private actors.































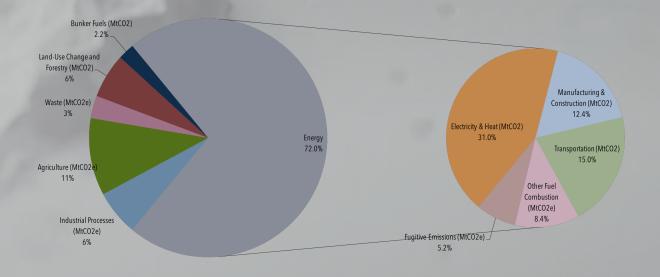




WE HAVE 11 YEARS TO SAVE THE PLANET. LET'S SPEED UP INNOVATION.

UN's climate change body IPCC states that we have 12 years of leeway in reaching out global targets for limiting the global temperature increase to 1.5*C. To get there, we need to implement far-reaching changes in policies, consumer demands and culture. But equally important is that we manage to speed up sustainability innovation. To make this possible, innovators need the right preconditions and partners. **Enter Demo North.**

GREENHOUSE GAS EMISSIONS BY SECTOR - 2013



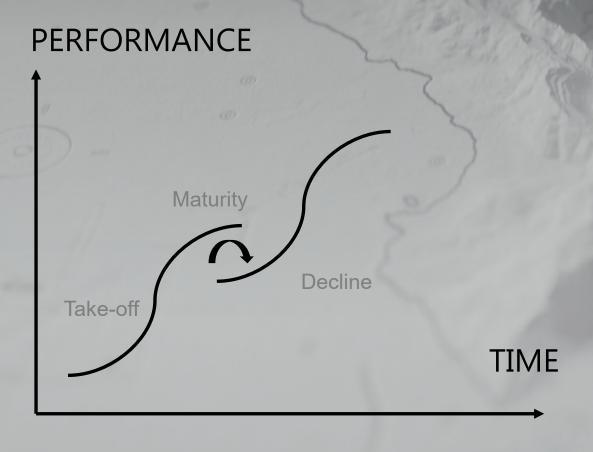
RESEARCH SAYS NEW TECHNOLOGY NEEDS 20-30 YEARS TO TAKE SHAPE. WE NEED TO PROVE RESEARCH WRONG.

The formative phase of technology development – when technological systems begin to be put in place – takes 20-30 years, according to recent research.*

To make the necessary transition towards sustainable energy sources, the car industry has around 10 years to become electrified, data center operations have 10 years to become fossil free, and so forth. We have a pressing need to show that we can be faster than anyone thought possible.

^{*}Source: Bento, N. & Wilson, C. (2016).

MINIMIZING RISK AND INDUSTRIAL SCALE DEMO NORTHS CONTRIBUTION



*Source: Frishammar, J., Gustafsson, M., Enström, D., Engström, F. (2019)

Demo North's contribution to faster technological changes lies in speeding up the formative phase – and by that minimizing risks and allowing for industrial scale.

Since the start in 1967 our demos, which began with vehicles and military tests have today grown to include a variety of industries and actors. Demo North's recipe for success is shortening the formative phase.

Nurture sustainable: understanding the formative Phase. E.g. Hybrit

Organize innovation systems. E.g. Bothnia Bio industry Cluster

Resuse! Usage of software development in industrial production. E.g. Facebook

Technology-specific. E.g. Northvolt aligning value chains

Helpful policy. E.g. Wind power farms



5 WORKSTREAMS TO GROW THE VEHICLE TEST INDUSTRY



INCREASE DEMAND FOR THE SERVICES

Through raising international awareness and interest



REFINE OFFERINGS & ENGAGE IN BUSINESS DEVELOPMENT

In order to offer more refined and higher value services



INCREASE GLOBAL COMPETITIVENESS

Through highlighting what differentiate the region from other regions



IMPROVE THE LOCAL INFRASTRUCTURE FOR TEST & DEMONSTRATION

Through showcasing the positive effects of the industry on the entire region



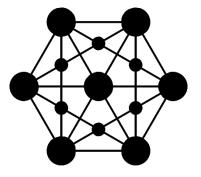
INITIATE FORMAL RESEARCH & DEVELOPMENT

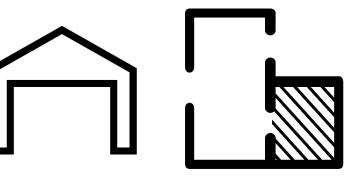
Through formal collaborations and structured R&D programs

Take a look at your business models











FULLSERVICE

All services and resources necessary in the testing. Includes facilities, equipment, personnel with necessary knowledge.
All in-house with a clear connection to academia and relevant industry.

PARTNERSHIP

Especially valuable
business model in
cases with public/semipublic organizations,
which can support
financing, minimizing
bureaucracy, share their
networks and
knowledge and open the
door to other
opportunities

FACILITATOR OF ECOSYSTEMS

Coordinating
organization for all
involved stakeholders in
establishing and
operating test facilities.
Shares information,
network and knowledge

FACILITY

Offers the facilities, location, environment and climate for the customers to bring their own ideas and equipment. Suitable for customers with recurring products whom need freedom to construct their own tests.

PRIVATE ESTABLISHMENT

An offer to customers to locate their own test-facilities in proximity to existing test operators.

Creates synergies with the existing industry in the area.

OPEN TESTBED

Just like open-source code, open testbeds are constructed to let all interested stakeholders use the infrastructure relatively freely. Oten in exchange for their gained insights through the tests in the test bed.





Cold climate, access to vast lands and 100% renewable energy















Space and aviation tests require large areas, neutrality and technical competence







esa



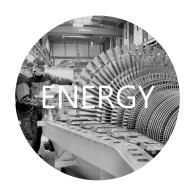
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ERICSSON



Sustainability Center

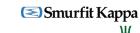








BOEING











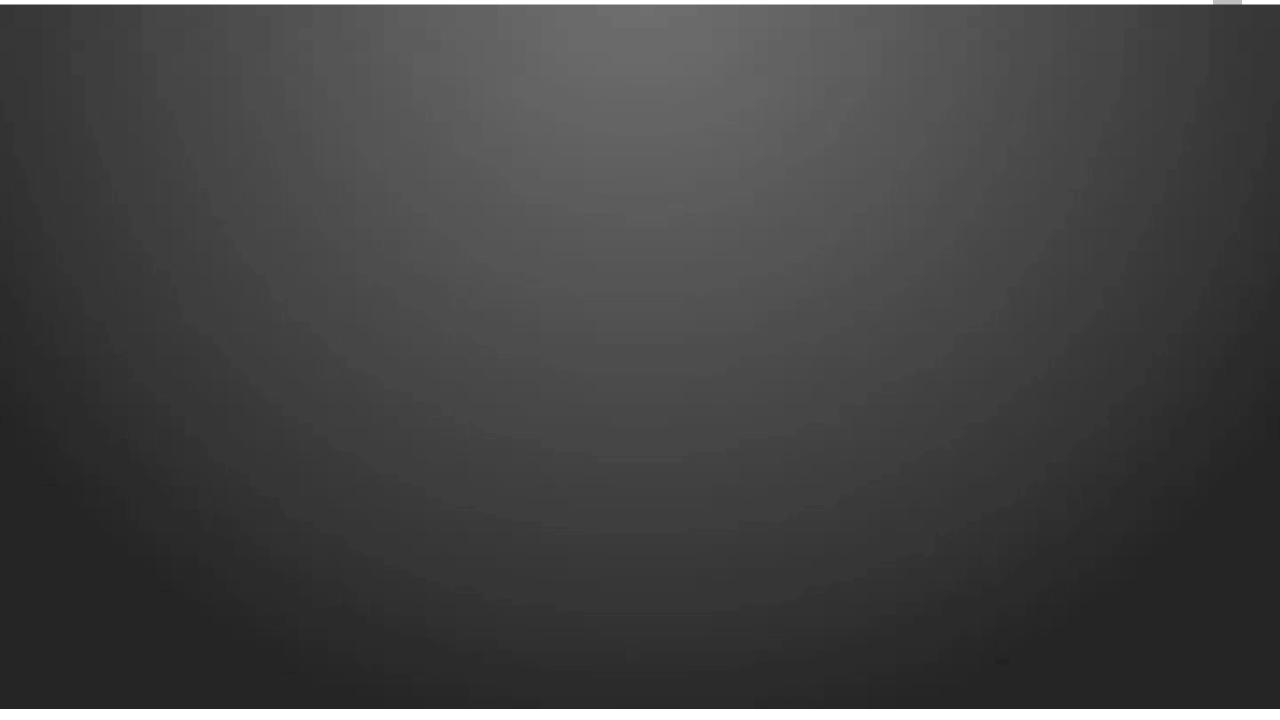














Large scale solutions, for a large scale purpose

2020.02.26-28

Registration



Keynotes & Tech visits



Demo North - a global summit
The northern part of Sweden

1



Arizona Center for Algae Technology & Innovation

Fullservice

AzCATI är en testverksamhet baserad vid Arizona State University. De tillhandahåller på beställning alla typer av experiment och forskningsstudier av algbaserade biobränslen och biomaterial. De har kompetens och faciliteter in-house.

USP

Tydligt uttalat vilken kompetens och faciliteter de har. Nischat område som gör det lätt att hitta.











PARTNERS KAP

National Health Services Test bed programme

Partnerskap

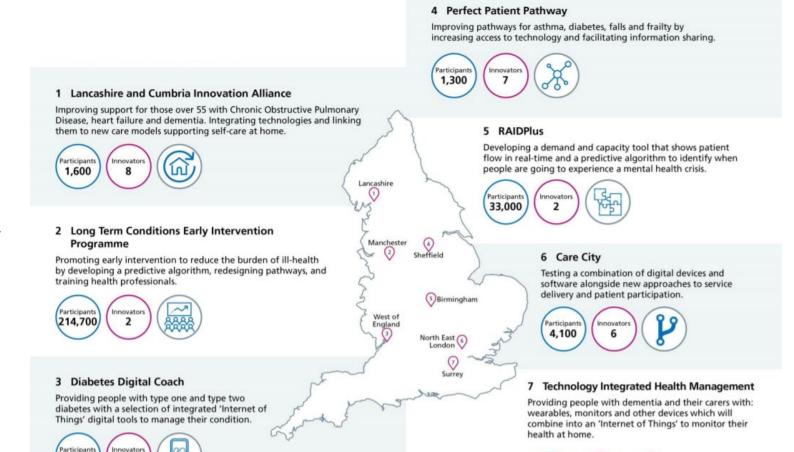
NHS erbjuder en möjlighet för utvecklingsföretag att testa sina innovationer i en riktig miljö, under finansiering, övervakning och sanktionering av NHS. Detta innebär att företagen bedriver testverksamheten tillsammans med NHS, för att kunna utföra tester som annars inte varit möjliga.

USP

Som myndighet kan NHS erbjuda tillgång till testbäddar som dessa företag annars aldrig hade kunnat nå. NHS utgör utöver detta en stor resurs inom kontaktnätverk och kunskap.

1,000s





Participants





Förklaring av vad testbädden både är – och inte är – till för.

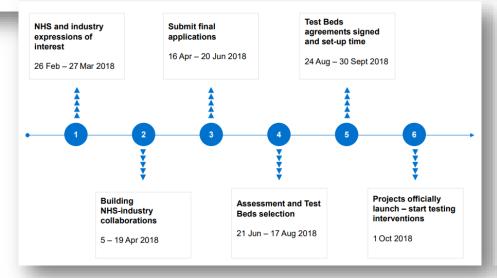
The programme is:

- an opportunity for businesses to use the realworld setting of the NHS – this has the potential to improve product's usability and quality; better align to users' needs (patients, people living with long term conditions and healthcare professionals); and embed innovation into clinical pathways
- a chance to learn from other partners in a NHS-led consortium, by bringing diverse skills and backgrounds to a healthcare challenge, as well as an opportunity to get support with overcoming common barriers to uptake; such as information governance concerns or organisational structures

The programme is not:

- a procurement process there is no commitment from NHS England or the NHS in general, to buy any product involved in the programme.
- a process to fund the early development and testing of digital products – there are a variety of other funding opportunities such as the Small Business Research Initiative, or the Digital Health Catalyst for products in this space. Proposals submitted to the Test Bed programme must be 'combinatorial' (see definition).

Bra tidslinjer och processbeskrivningar



Event	Date
Expression of Interest (EOI) phase opens	26.02.18
Briefing event	02.03.18
Event in London	20.03.18
EOI phase close	27.03.18
Invite to collaboration discussions	05.04.18
Collaboration workshops start	09.04.18
Full competition opens	16.04.18
Application submission date	20.06.18
Invite to interview	25.07.18



Swedish Proving Ground Association

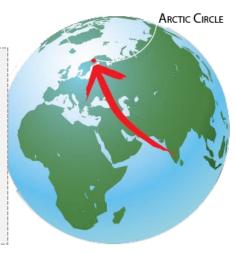
SPGAs roll är att utgöra en samlingsorganisation för kontakt med alla nödvändiga intressenter som är involverade i att bedriva biltestverksamhet i norra Sverige. Utöver detta erbjuds även ett samarbetsforum mellan testaktörer i området.

USP

SPGA har genom flera tunga namn på sitt track-record byggt upp en legitimitet och förtroende för sin verksamhet. Utöver det har de även paketerat sitt erbjudande på ett överskådligt sätt.



"SPGA gather companies within the automotive winter testing sector in Swedish Lapland. For you, the client, SPGA provides a single point of access to local service providers and an arena for collaboration in business and development."









Tydlig översikt över erbjudna tjänster

TESTING ENVIRONMENT

Snow and ice surfaces

Adaptive test tracks

Cold chambers and artificial snow

Test services

24hr service

Cold weather guarantee

PROVING GROUNDS

Circular tracks

Comfort tracks

Dynamic surfaces

Handling tracks

Hill tracks

NVH tracks

u-Split tracks

Polished ice tracks

TEST SCOPE

Passenger comfort

Performance

Handling

Whirling snow

Active safety features

Tyres

Driveline

And more...

TEAM & INFRASTRUCTURE

2000-3000 engineers during test season

4000 test vehicles per season

Expertise and technical

consultancy

100 000 paid overnights

3000 season employees

Direct flights from several European cities

AUTOMOTIVE CLUSTER















Bra med sammanfattning vad SPGA är och gör

THIS IS SPGA

SPGA, the Swedish Proving Ground Association, gather companies within the automotive winter testing sector in Swedish Lapland. For you, the client, SPGA provides a single point of access to local service providers and an arena for collaboration in business and development. Swedish Lapland via Arvidsjaur Airport has frequent flight connections with Stockholm, Hannover, Frankfurt, Stuttgart and Munich.

Please feel free to contact us.

Direkta kontaktuppgifter

CONTACT SPGA

Swedish Proving Ground Association Chairman of the Board Robert Granström +46 70 648 00 42 info@spga.eu





ZERO-G Research programs

Faciliteter

Zero-G erbjuder faciliteter för experiment och testverksamhet i en miljö utan gravitation. De erbjuder en miljö där intressenter själva få sätta upp sina experiment och sedan utföra dessa under tyngdlöshet.

USP

Lämnar väldigt stor frihet till klienten att själva utforma sina experiment, de tillhandahåller bara tjänsten tyngdlöshet. Tydligt presenterat med "How-to" och prislistor online







Överskådligt erbjudande

ZERO-G WEIGHTLESS LAB INCLUSIONS

ZERO-G is offers access to a proven platform and environment for experiments. The ZERO-G Weightless Lab includes:

- · ZERO-G Research staff assistance for planning, engineering, and review phases
- FAA Equipment review and approval
- Test Readiness Review Day 1
- Weightless Flight(s) minimum 25 parabolas per flight Days 2 4 as requested
- · Personal flight suit, flight bag, and in-flight socks
- Storage for take-off and landing: 15" L x 16" W x 21.5" H (25 lbs per section)
- 10' L x 10' W in-flight test area (per research section)
- In-flight coach assistance
- HD video of flight
- Pre and post-flight refreshments

SAMPLE PROGRAM ITINERARY (TIMES ARE TENTATIVE)

Day 1: Test Readiness Review

• 8:00am: Arrive

8:30am: Mission Briefing
 9:15am: Experiment set-up

• 9:30am: Test Readiness Review (TRR)

• 12:00pm: Finalize TRR

• 2:00pm: Load experiments on G-FORCE ONE

• 5:00pm: Complete experiment loading

Day 2: Flight Day

8:00am: Check-in

9:00am: Security Check & Boarding
 10:00am: ZERO-G Weightless Lab Flight

• 12:30pm: Re-Gravitation Celebration; Unload Experiments

Day 3: Flight Day (double flights only)

• 8:00am: Check-in

9:00am: Security Check & Boarding
 10:00am: 7FPQ-G Weightless Lab Flight

ravitation Celebration; Unload Experiments

Tilltalande och informativ film



Presenterad prisbild

2018 AND 2019 ZERO-G WEIGHTLESS LAB PRICING

Single Flight: one reduced gravity flight consisting of Martian parabolas, Lunar parabolas and zero gravity parabolas.

<u>Individual Seats</u> (hand-held / free-float equipment only) \$7,150 + 5% tax

One Section (approximately 10' by 10'): 5 ppl max \$38,500 + 5% tax





Millbrook – Vehicle technology cluster

Egen etablering

Millbrook erbjuder utöver sin egen testverksamhet möjlighet för kunder att etablera sin egen verksamhet i anslutning till Millbrooks egen. Kunden skulle då få tillgång till Milbrooks nätverk och testfaciliteter. Mark finns avsatt för ändamålet och ska enl. uppgift stå nyckelfärdigt inom 12-18 månader

USP

Millbrook är en stor resurs inom både faciliteter och nätverk inom branschen vilket kan locka till etablering. Information tydligt presenterad.





Kort och överskådlig information



Build to Suit

Outline planning permission is in place for 24,900 m² of single or multiple occupancy Build to Suit units across four development sites. These would be suitable for a Research and Development Centre or Regional Office.

Each development will also provide:

- · A secure and confidential working environment
- . Direct access to Millbrook extensive facilities and expertise
- . Buildings designed to tenants' requirements, with flexible terms
- · Occupation within 12-18 months

Utförliga kontaktuppgifter – Olika kontaktpersoner för olika erbjudanden så att man träffar rätt direkt.



Millbrook Proving Ground

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Fax: +44 1525 403420

Enquiries: info@millbrook.co.uk Careers: jobs@millbrook.co.uk

Event Venues: events@millbrook.co.uk Track control: tracks@millbrook.co.uk Directions Click here for directions

Please note - HGVs are prohibited from travelling through

Millbrook village

CONTACT US





SANDAG — San Diego Regional Proving Grounds

Öppna Testbäddar

San Diego regional proving grounds utgörs av ett antal vägsträckor i södra Kalifornien, vilka tillsammans utgör en testbädd för självkörande bilar. Vägsträckorna är utrustade med teknik för att generera data om de självkörande bilarna, och tanken är sedan att denna data ska delas fritt.

Testbädden bygger alltså på en öppenhetsmodell där alla (med tillstånd) bjuds in att använda testbädden mot att genererad data delas fritt.











Tydliga framgångsfaktorer

Strategies for Success

- Streamlined path for permitting
- Plan for handling and sharing data
- Business plan that includes a clear path towards commercialization
- 5G Environment

Tydligt syfte

Objectives for Proving Grounds

- Accelerate safe deployment of AV technologies
- Public safety, improved mobility, disadvantaged populations
- Share best practices for safe testing and deployment
- Research and data sharing
- Public outreach and education

Direkta kontaktuppgifter **Questions?**

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Tolling and ITS
SANDAG
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SGS: Global inspektions- och testjätte



- Ett av världens största och äldsta inspektions- och testföretag.
 Gick tidigare under namnet Société Générale de Surveillance.
 Grundades 1878. Testing är ett av fyra erbjudanden tillsammans med Inspection, Certification och Verification.
- Huvudkontor i Geneve, med ett n\u00e4tverk av 2400 kontor och laboratorier i 53 l\u00e4nder runt jorden. 95,000 anst\u00e4llda
- Industri: Agriculture and food, automotive, aviation, chemical, construction, consumer goods and retail, energy, finance, industrial manufacturing, life sciences, logistics, mining, oil and gas, public sector

Service: Fullservice

USP: Världens största och älsta inspektionsföretag

• Miljö: Alla tänkbara

Kanaler: Egen hemsida + sociala medier

Plats: World-wide





SGS marknadsföring och formspråk











Gexcon: explosionstester på ö utanför Bergen, Norge



• Världsledande företag inom brand- och explosionssäkerhetsrådgivning. Erbjuder en bred portfölj av tjänster inom rådgivning, utbildning och testning.

• Industri: Säkerhet (Brand och explosion)

• Service: Fullservice

• **USP:** Världsledande inom sitt område

• Miljö: Artificiella byggnader

Kanaler: Endast egen hemsida

• Plats: Bergen, Norge





SSPA: test av vattenfarkoster i Sthlm & Gbg



Företag nischat mot att erbjuda tjänster för tester inom utveckling av vattenburna farkoster och hydrodynamik. Deras artificiella miljöer för tester av olika hydrodynamiska egenskaper är unika.

• Industri: Rederi / Hydrodynamik

• **Service:** Fullservice

• **USP:** Nischade inom väldigt snävt område

Miljö: Artificiella vattenmiljöer

• Kanaler: Egen hemsida + Sociala medier

Plats: Stockholm & Göteborg, Sverige











AVL Testbed.CONNECT: Virtuell testbädd som substitut/komplement till att vänta på fysiska komponenter



 AVL är ett Ingenjörskonsult- och simulationsteknikföretag baserat i Österrike. Deras testbädd är okonventionell I den mening att den utgörs av en artificiell miljö vilken kan kopplas direkt mot design- och simuleringsmodeller.

Industri: Automotive

• Service: Fullservice

 USP: Artificiell testmiljö – Kan utföra tester innan design är färdigställd

• Miljö: Artificiell

Kanaler: Egen hemsida + sociala medier

Plats: Graz, Österrike



IIC – Industrial Internet Consortium



- IIC är ett consortium som stöttar bilande och drivande av testbäddar men erbjuder inga egna faciliteter eller områden. IIC bildades 2014 av flera tunga industribolag så som AT&T, Cisco, GE, IBM, och Intel.
- IICs främsta syfte är att koordinera och katalysera utveckling och testing inom en bredd av olika industrier.
- Jobbar också med "Testing as a service"
- The Testbed Working Group accelerates the creation of testbeds for the Industrial Internet and serves as the advisory body for testbed proposal activities for our members.
- It is the centralized group that collects testbed ideas from our member companies and provides the members with systematic yet flexible guidance for new testbed proposals.
- Our testbeds are where the innovation and opportunities of the Industrial Internet – new technologies, new applications, new products, new services, new processes – can be initiated, thought through, and rigorously tested to ascertain their usefulness and viability before coming to market.





































































NNSS – Nevada National Security Site



- Nevada national security site är ett område bestående av 28 olika siter ute i Nevadaöknen. Det byggdes från början för att bedriva testverksamhet för kärnvapen – men har senare utvecklats till ett test- och forskningsområde för explosiva och radioaktiva material.
- Området ägs och kontrolleras av den amerikanska energimyndigheten.
- Industri: Tester av explosiva och radioaktiva material
- **Service:** Fullt utrustad testbädd inkl. uppsättning och mätning/utvärdering av test
- **USP:** Lång erfarenhet. Började redan på 1950-talet med de första kärnvapentesterna
- Miljö: Ödemarken i Nevadaöknen
- Kanaler: Endast egen hemsida
- Plats: Nevada, USA





PLOCAN – Ocean platform, Canary Islands



- Konsortium f\u00f6r marina experiment och tester. PLOCAN erbjuder en multifunktions-site f\u00f6r olika tester som utf\u00f6rs i vatten och p\u00e4 offshoreplattformar. Erbjuder b\u00e4de faciliteter och expertis inom omr\u00e4det. Fr\u00e4mst fokuserade p\u00e4 f\u00f6rnyelsebar elektricitet utvunnen ur havet.
- Industri: Marinindustrin Fokus på förnyelsebar energi i marina miljöer
- **Service:** Fullt utrustad off-shore plattform inkl. båtar och andra transportmedel
- USP:

• Miljö: Marin

Kanaler: Endast egen hemsida

• Plats: Kanarieöarna, Spanien





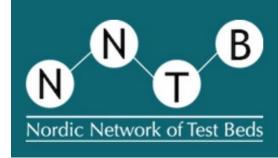
DEKRA – Large-scale test site

DEKRA
On the safe side.

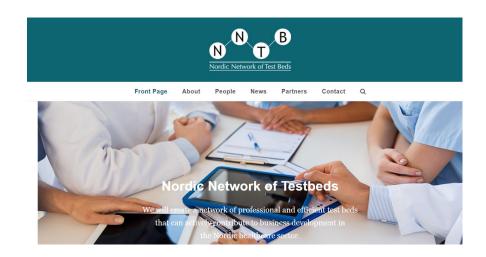
- Dekra är ett multinationellt bolag med tjänsteuppdrag inom teknisk kontroll för fordon och industri som kärnverksamhet.
 Dekra har investerat stort i testsiter av olika slag, och framförallt inom 5G och uppkopplade fordon. De har köpt två egna områden i Malaga och Tyskland för att bedriva denna testverksamhet.
- Den testbädd som är öppen för externa aktörer är en utanför Chicago
- Industri: Explosiva och andra högenergetiska tester på material
- Service: Fullt utrustade faciliteter
- USP:
- Miljö: Ödemark
- Kanaler: Del av Dekras hemsida
- Plats: Chicago, USA



Nordic Network of Test Beds: samarbete mellan offentlig och privat sektor i fem nordiska länder för att med testbäddar utveckla hälsovårdsindustrin



- A network of professional and efficient test beds that can actively contribute to business development in the Nordic healthcare sector. With a "one point of contact" for all the test beds we also aim to match the companies with the testing facility that best fit their need.
- Our Goals
- Increase the number of companies utilizing test beds
- A reduction in the processing time and cost of each client utilizing the services
- Promote Nordic test beds regionally and internationally
- Our Activities
- Develop infrastructure for collaboration
- Secure a sustainable business model
- Establish common clinical and administrative procedures
- · Branding, marketing and dissemination





DNV GL - Spadeadam

DNV·GL

- DNV GL är ett norskt "Klassifikationssälskap" som erbjuder tester inom en uppsjö av olika branscher för att mäta och sätta bransch standarder.
- En av dears testbäddar är Spadeadam i norra england för tester inom olje- & gasindustrin. Snyggt promotat med film för den specifika siten. (Se länk i kommentarer)
- DNV GL erbjuder även testsiter inom andra industrier så som Material och konstruktioner.
- Industri: Olje- & Gasindustrin
- Service: Fullt utrustade faciliteter
- USP: Stort område för farliga tester
- Miljö: Ödemark
- Kanaler: Del av DNV GL nätverk
- Plats: Carlisle, England



